

DETAILS OF FAMILIARISATION PROGRAMS FOR INDEPENDENT DIRECTORS

1. Familiarisation Program for Independent Directors conducted on May 27, 2015 (over six hours; covering Products of the Company, Sales, Marketing and Demonstration and Sampling of the Cooking of Food with the said Products in the Test Kitchen). Attended by Mr. J. M. Mukhi, Mr. Shishir K. Diwanji and General V. N. Sharma (Retd.).
 2. Familiarisation with and the Impact of the New Advertising Program conducted on November 6, 2015 (over two hours; covering Five new Advertisements and their impact on Sales). Attended by Mr. J. M. Mukhi, Mr. Shishir K. Diwanji, Mr. Gerson da Cunha, General V. N. Sharma (Retd.) and Mr. E. A. Kshirsagar.
 3. Presentation on the Business of the Company conducted on May 19, 2016 (over two hours; covering Sales through Channels, New Showrooms, Manufacturing and Personnel Management). Attended by Mr. Shishir K. Diwanji, General V. N. Sharma (Retd.) and Mr. E. A. Kshirsagar.
 4. Presentation on the Operations of the Company conducted on May 25, 2017 (over one hour; covering Sales, Cost trend and the initiatives taken by the Company in Procurement, Manufacturing, Marketing, Human Resources and Accounts). Attended by Mr. Shishir K. Diwanji, Mr. Gerson da Cunha, General V. N. Sharma (Retd.), Mr. E. A. Kshirsagar and Mr. Ravi Kant.
 5. Familiarisation Program for Independent Directors conducted on November 9, 2017 (over six hours; covering the Manufacturing Process, Cooking Demonstration & Food Tasting, and Presentations on Helping the Consumer and Quality). Attended by Mr. J. M. Mukhi, Mr. Shishir K. Diwanji, Mr. Gerson da Cunha, General V. N. Sharma (Retd.), Mr. E. A. Kshirsagar and Mr. Ravi Kant.
 6. Presentation on the Business of the Company conducted on May 30, 2018 (over one hour; covering a report card on the performance against the challenges for the financial year 2017-18 stated a year back, Initiatives taken by the Company in Marketing, Human Resources and Legal Compliance and the Challenges for the financial year 2018-19). Attended by Mr. Shishir K. Diwanji, Mr. Gerson da Cunha, General V. N. Sharma (Retd.), Mr. E. A. Kshirsagar and Mr. Ravi Kant.
 7. Number of familiarisation programs attended by Independent Directors, as described hereinabove:
 - 7.1. During the year 2018-19: One.
 - 7.2. Cumulative till date: Six.
 8. Number of hours spent by Independent Directors on the said familiarisation programs:
 - 8.1. During the year 2018-19: One hour.
 - 8.2. Cumulative till date: Eighteen hours.
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